



STRATEGIC INVESTMENTS AND THE SELECTION CRITERIA

“Strategic investment” are investments made in one of the strategic sectors.

In the power and mining industry an investment must be:

- equal to or higher than EUR 30,000,000 (thirty million) for an investor/project to receive the status "Strategic Investment/Investor, Assisted Procedure"
- equal to or higher than EUR 50,000,000 (fifty million) for an investor/project to receive the status "Strategic Investment/Investor, Special Procedure"

In the transport, electronic communications infrastructure and urban waste industry an investment must be:

- equal to or higher than EUR 30,000,000 (thirty million) for an investor/project to receive the status "Strategic Investment/Investor, Assisted Procedure"
- equal to or higher than EUR 50,000,000 (fifty million) for an investor/project to receive the status "Strategic Investment/Investor, Special Procedure"

In the tourism (tourist structures) industry an investment must be:

- equal to or higher than EUR 5,000,000 (five million) and create at least 80 new jobs for an investor/project to receive the status "Strategic Investment/Investor, Assisted Procedure"
- equal to or higher than EUR 50,000,000 (fifty million) for an investor/project to receive the status "Strategic Investment/Investor, Special Procedure"

In the agriculture (establishment of the large agricultural farm model) and fisheries an investment must be:

- equal to or higher than EUR 3,000,000 (three million) and create at least 50 new jobs for an investor/project to receive the status "Strategic Investment/Investor, Assisted Procedure"
- equal to or higher than EUR 50,000,000 (fifty million) for an investor/project to receive the status "Strategic Investment/Investor, Special Procedure"

For the sector **"economic areas", including its sub-sectors** investment must be:

- equal to or higher than EUR 5,000,000 (five million) for an investor/project to receive the status "Strategic Investment/Investor, Assisted Procedure"
- equal to or higher than EUR 50,000,000 (fifty million) for an investor/project to receive the status "Strategic Investment/Investor, Special Procedure";

In the development priority areas an investment must be:

- equal to or higher than EUR 1,000,000 (one million) and create at least 150 new jobs for an investor/project to receive the status "Strategic Investment/Investor, Assisted Procedure"
- equal to or higher than EUR 10,000,000 (ten million) and create at least 600 new jobs for an investor/project to receive the status "Strategic Investment/Investor, Special Procedure"

The Status of strategic investor/investment—special procedure may also be granted to **investors/investment projects** that, regardless not being planned to be executed in one of the sectors listed above, will have an envisaged total capital investment amount equal to or higher than EUR 100,000,000 (one hundred million).

WHO CAN APPLY

1. **The Ministry of line**, responsible for an investment project, can apply to obtain the status of "Potential Strategic Project";
2. **The Investor who proposes the investment project** can apply to obtain the status of "Potential Strategic Project";
3. **The Investor who propose the investment project & will execute the project** can apply to obtain the status of "Strategic Investor/Strategic Investment -Assisted Procedure", "Strategic Investor / Strategic Investment- Special Procedure".

APPLICATION PROCEDURES



1. Application at AIDA by investor who proposes the investment project

The application request must be accompanied by an explanatory report on the strategic importance of the project and a detailed description of the following items:

1. The identity of the investor and its partners;
2. A detailed description of the investment project;
3. A detailed description of the works to be carried out and services to be provided under the investing project;
4. A detailed analysis of the timelines needed to implement the investing project and the phases for its execution;
5. A description of the investment project that refers specifically to the development of new technologies and protection of environment;
6. A financial analysis of the whole investing project and an analysis of the financial expenses that will be needed for the implementation of every phase of the project;
7. A detailed analysis of the impact that works and services shall have on the environment and urban plans;
8. A detailed analysis of the expected economic and social impact of the executed investing project;
9. An analysis of the benefits of public interest foreseen for the Albanian state from the execution of the project;

2..The Investor who will execute the proposed investment project can apply to obtain the status of "Strategic Investor/Strategic Investment -Assisted Procedure", "Strategic Investor / Strategic Investment- Special Procedure", as follows:

The application request must be accompanied by:

1. the identity of the investor/Investors/partners;
2. the business plan;
3. the financial plan;
4. the work program and the deadlines provided, detailed according to the phases of the project and to the corresponding actions;
5. the impact assessment of the project in terms of social, economic and strategic potential;
6. feasibility study;
7. the economic, social and operational benefits as well as the level of employment expected from the realization of investment project;
8. the list of all measures, incentives and investment support services that the investor requires from the Albanian Government for the realization of the investment project;
9. the documentation which proves the financial capacity for the realization of the investment project as a means of guarantee. This documentation should contain financial data, which prove convincingly and clearly the capacity of the investor for the realization of the investment, in the amount not less than 10% of the total value of the investment.

The documentation that proves this requirement can be:

- ✓ The balance sheets of the last three years, or
 - ✓ Financing and crediting by the banking and financial institutions (domestic or foreign), or
 - ✓ A financial guarantee issued by banking or financial institutions (domestic or foreign).
10. Auto Declaration of the interested investor, through which the commercial entity takes over and guarantees the authenticity of the data and documents submitted in the file.
 11. A written authorization by the investor, which authorizes AIDA to carry out all the necessary verifications on the data presented in the file;
 12. Awritten consent of the investor for the publication of the general details of the proposed the investment, except of the data considered as confidential, which can not be made public or shown to third parties, and which should be clearly defined by the interested party;
 13. The receipt of the applicable fee.



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14. The interest investor has to prove through documentation also that:
- ✓ is not any under any bankruptcy process and / or liquidation;
 - ✓ has not been convicted by a final court decision related to the professional activity;
 - ✓ the capital and assets are not subject to any mandatory execution procedures by the bailiff service;
 - ✓ is in compliance with the obligations related to the tax payment;
 - ✓ has fulfilled its obligations related to the payment of social security contributions.

BENEFITS

Assisted Procedure

- fast track procedures;
- land consolidation;
- supporting programs;
- assistive infrastructure;
- use of public assets for strategic investment project execution.

Special Procedure

- Expropriation of immovable assets, private property, for the development and execution of the strategic investment project;
- Investment Contract endorsement by the Parliament.

Tariffs

- **Administrative Service Tariff – 70,000 ALL**
- **Procedures' Management Tariff – 15,000 ALL**



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